



Greetings Vendor Partners,

As Summer comes to an end the leaves will be transitioning soon to their Fall colors. We, too, are transitioning at Ferrandino & Son, Inc. as we start to get ready for the upcoming Snow season. Below are a few new developments at our company.

Gearing up for Snow!

Our account teams are getting ready for the upcoming snow season. We will be reaching out to our incumbent vendors to confirm they are all set-up for the 2019 - 2020 snow season and to start scheduling pre-season inspections. Our Procurement Department is also hard at work securing vendor partners for our new clients' sites.



Blue Sky Paving

Through our new paving division Blue Sky Paving, we are offering assistance to our clients with their paving needs. This offering means a larger opportunity for Vendor Partners who do all forms of parking lot repairs. If you perform any asphalt, concrete, line-stripping, or other services associated with parking lots or roads, please let us know and we will update your company profile.



Enterprise Signs

Through our new signage division, Enterprise Signs, we are providing another area of opportunity for our clients and vendor partners. We found a growing need in the market and decided to "strike while the iron is hot." If your company does signage work, please let us know and we will update your company profile.



Fall Clean-Ups

September and October are the months scheduled to have fall clean-ups for our clients. This can include leaves clean-up, irrigation work, winterization etc., for your assigned sites. Please check your scope of work to confirm what is required to be completed and what is required for validation as each account is different. If you are not sure, please reach out to your Account Manager for assistance.



Land and Lot Close-Outs

The VRG Department has been making calls and sending emails to our current vendor partners who perform Land and Lot services. We want to make sure any open invoices are processed before we get into the winter. If you received a call or email from us, please respond back in a timely manner so we can make sure your account is up to date.

If you have any questions or need assistance with an invoice or payment, please reach out to our VRG Support team at 866-571-4609 ext 2555 or at VRGsupport@ferrandinoandson.com.